

# Leaders, Know the Skill and Will of those You Lead!



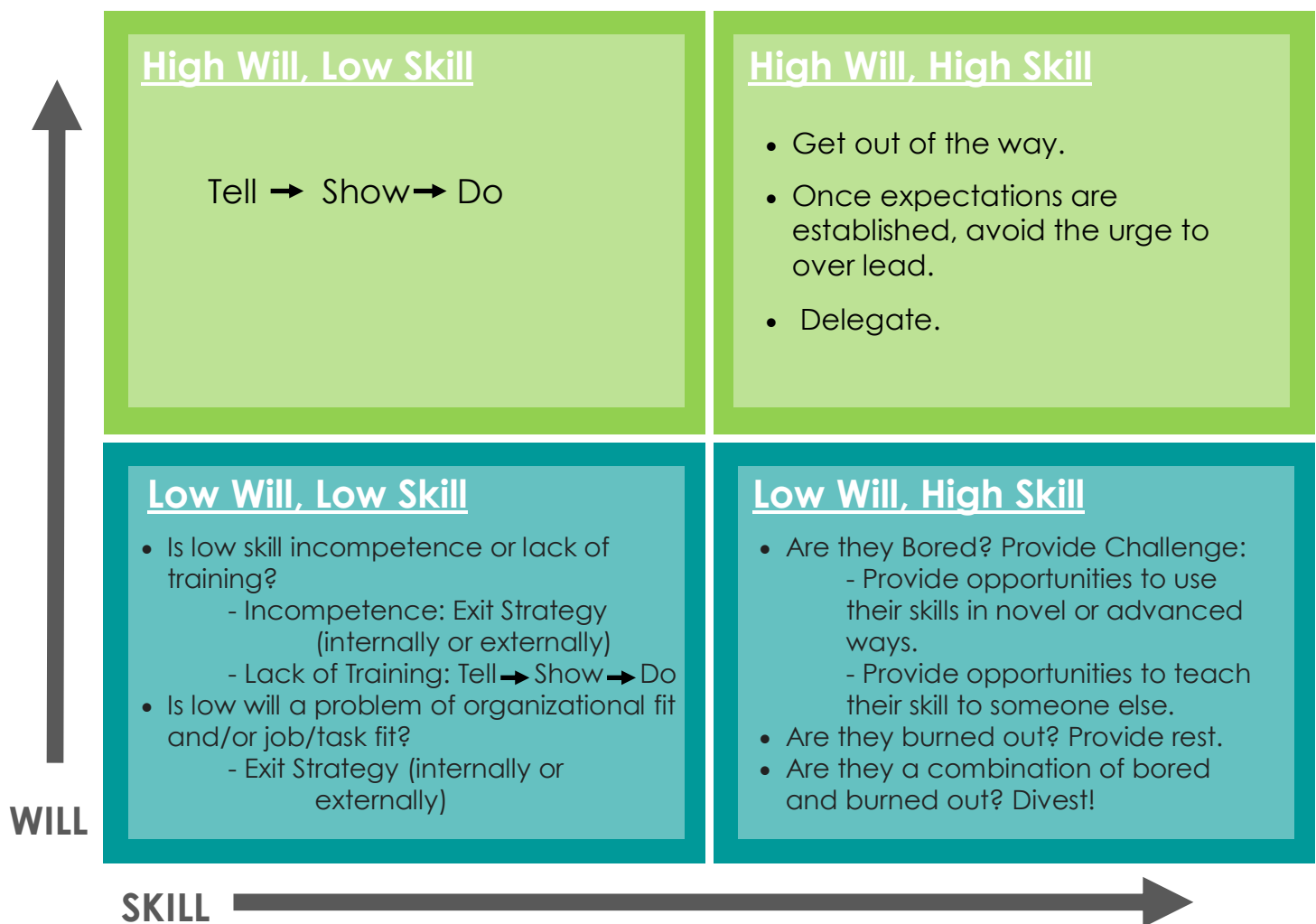
So many things can go wrong when we mismatch our leadership to a person's skill and will.

In order to avoid these mistakes, the first thing to do is to correctly diagnosis a person's skill and will level based on the task or job at hand.

## So what is Skill and what is Will?

**Skill:** A person's ability to do a job or tasks well which comes from him/her having the knowledge, experience and/or raw talent need-

**Will:** A person's desire to do a job and do it with excellence which comes as a result of personality and internal motivation. A person being on the right bus (organization) and on the right seat (job) on the bus



The course follows an interactive format that caters to various learning styles. In addition, behavioral-based application and action planning is a part of every course Horizon Point facilitates.

